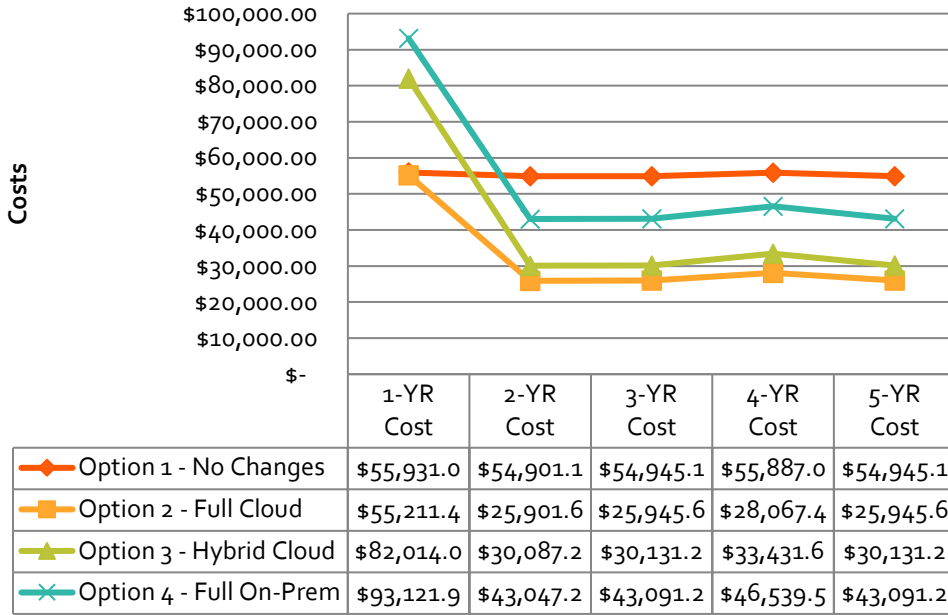


ICT Strategy Comparison



ICT Strategy Specialists
- Lower costs
Higher Efficiency

www.perthsupport.com

OUR MISSION IS TO SAVE YOU MONEY WHILST MAKING YOU MORE EFFICIENT

REAL SAVINGS – EVERY YEAR

How do we save you money and increase your efficiency at the same time?

by Perth Support

Our team of experts are specialists in gathering, collating and interpreting data from multiple disparate sources.

Sounds simple enough. However, when combined with over 25 years of Information Technology industry experience and Business Analysis excellence, no stone goes unturned in our pursuit of the full financial picture.

Once we have all the data, the magic begins. We feed the numbers into our own in-house custom software, applying business principles and IT best practices along the way.

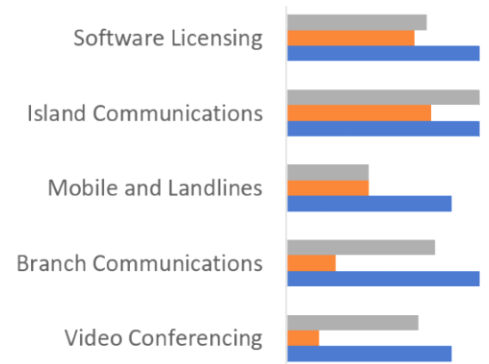
The results are nothing short of brilliant.

Costs that were once invisible through the haze of day to day operations are now visible. Peaks and troughs of expenditure become clear. Un-needed services pop out of no-where, wasted money sounds alarms.

Along the way, you help us to concentrate on your areas of concern. You tell us your corporate preferences for expenditure models, ownership and financing. When we present the possible strategic directions, you've been there every step of the way and it's yours to own.

Efficiency improvements are our focus

Increasing efficiency is the focus of our analysis. Improving workflows, enhancing processes and verifying results to give you the best outcome for your business.

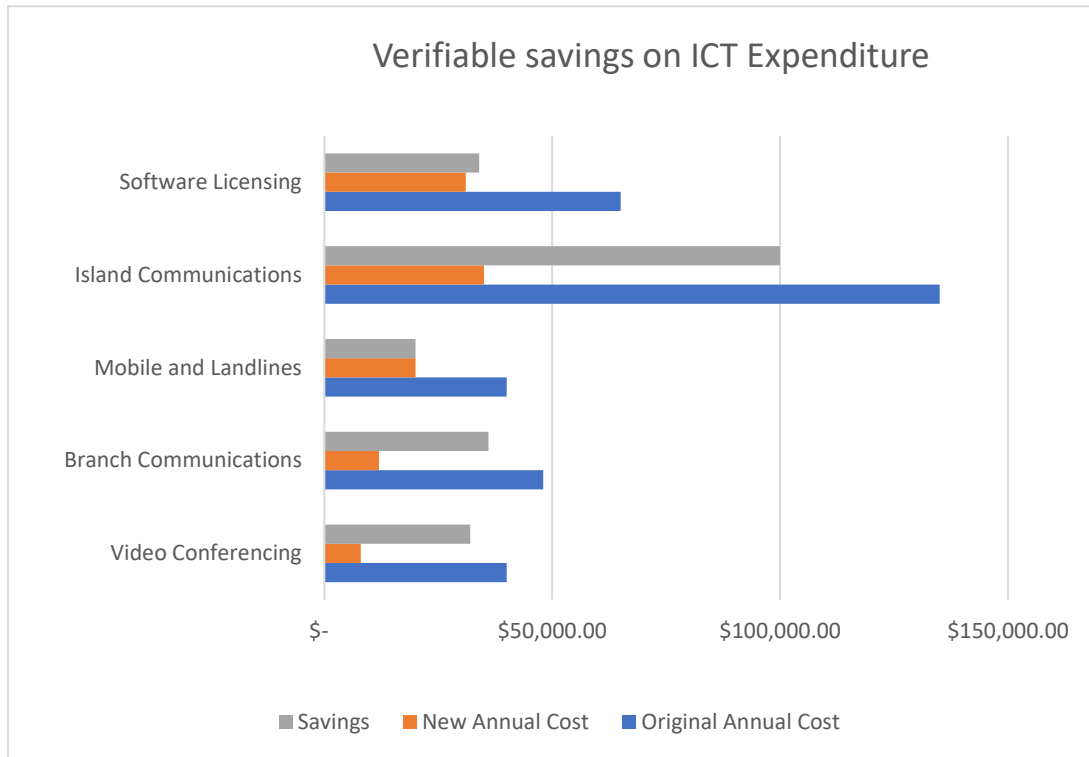


Real Savings - Every time

Comparing historical costs and future requirements using sophisticated formulae, we guarantee savings on your ITC budgets. One client saved \$320,000 upfront and continues to save \$100,000 per annum.

We request revised quotations and proposals from your suppliers and suggest new ones if appropriate. We factor the new costings into the budget and present you with at least 4 possible scenarios. Often, the results speak for themselves and a recommendation isn't even required.

"One client saved \$320,000 upfront and continues to save \$100,000 per annum..."



Who are we?

Perth Support began as a Managed IT Service Provider. Our client partnership philosophy soon became a huge differentiating factor in our success. We treat every client relationship as if they are our only client. We count their success as ours and are as satisfied with the savings they achieve as if they were our own.

Business Function	Solution	Original Annual Cost	New Annual Cost	Savings
Board Communications	Video Conferencing	\$40,000	\$8,000	\$32,000
Branch Communications	WAN Consolidation	\$48,000	\$12,000	\$36,000
Mobile and Landlines	Bill Analysis	\$40,000	\$20,000	\$20,000
Island Communications	WiFi Alternative	\$135,000	\$35,000	\$100,000
Software Licensing	5 Year Analysis	\$65,000	\$31,000	\$34,000

"Often the results speak for themselves and a recommendation isn't even required..."

Call us on Freecall 1800 954 335 to arrange an initial appointment.

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